



Welcomes



**Members & Community of
LIGONIER VALLEY CHAMBER OF COMMERCE**

for
a Webinar Presentation

Discover Charming Portugal

Departure: September 2, 2023 from Pittsburgh

BY:

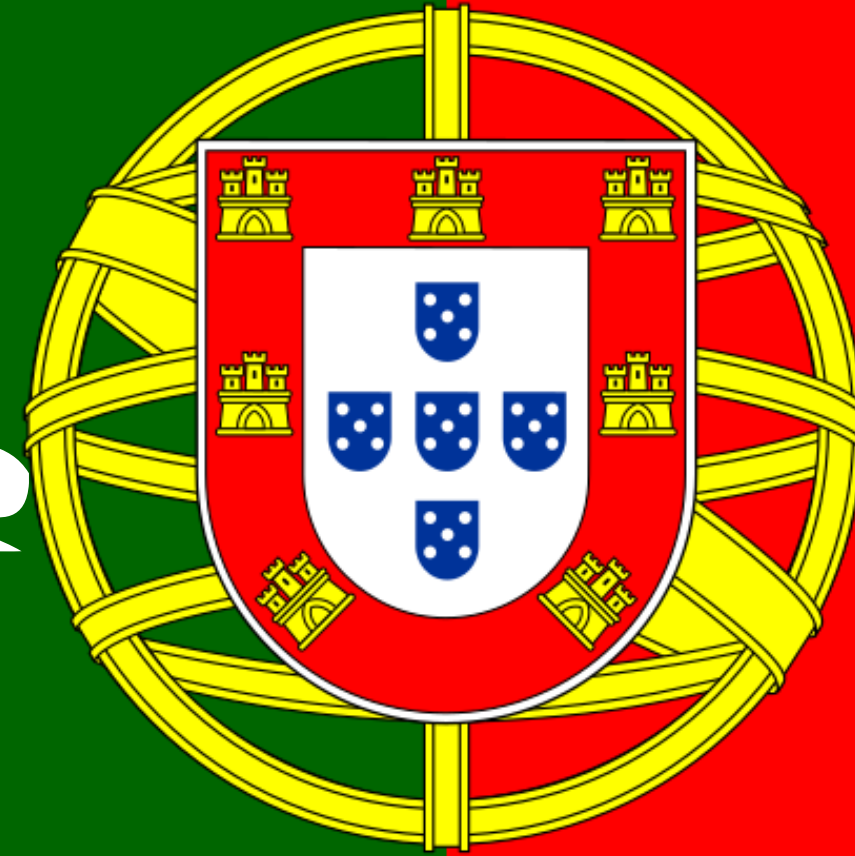
Saeed Parker – Regional Manager

Wednesday – March 15, 2023



Objective

To present the Charming Portugal so that the patrons learn its features, know the facts and book a fascinating tour at an excellent price



Agenda



- ✓ **Portugal – Facts & knowledge**
- ✓ **Tour Highlights, Inclusions and Exclusion**
- ✓ **Day 1 to 9 – Brief Narration of “Charming Portugal” Tour**
- ✓ **Synopsis of Indus Travel**
- ✓ **How to Book & General Info**
- ✓ **Passport, Visa, Health, Currency, Weather Info**
- ✓ **Portugal short destination video**
- ✓ **Question & answers**

Portugal - Facts

- **Semi-presidential Republic**
- **Capital: Lisbon - Population: 10.3mn**
- **81% Roman Catholics – 4% other Christians**
- **Off. Lang.: Portuguese - Money: Euros (EUR) - €**
- **Highly literate pop. – 96.1% Literacy**
- **Area: 35,556 sqm – 79.3% size of PA or same as IL'**
- **Seas: Atlantic Ocean in north & Red Sea in East**
- **Borders: Spain in E. & long Atlantic Ocean coast on W.**
- **Natural Resources: fish, forests (cork), iron ore, copper, zinc, tin, tungsten, silver, gold, uranium, marble, clay, gypsum, salt, arable land, hydropower**
- **GDP: \$314bn – per capita \$30,500 – Growth: -.025%**



Portugal – Interesting Facts

- With cities, historic landmarks, beaches, & religious sites to offer, Portugal had 27mn visitors in 2019
- Though some pickpocket incidents, it ranked 3rd safest country by the Global Peace Index in 2020.
- As 1st global empire & 1 of the longest-lived colonial power, half of the “New World” once belonged to Portugal
- With +236mn native Portuguese speakers, it's Official Language of 9 Countries
- With same borders since 1139, it is the oldest country in Europe
- Est. in 1732, Bertrand Lisbon is oldest operating bookstore in the world
- With largest Cork forest, it produces 70% of world's cork exports
- Est. in 1290, University of Coimbra is 1 of the oldest Unis in Europe
- 7.6mi long, Vasco da Gama Bridge in Lisbon is 2^o longest in Europe
- With 497mi coastline, its 1 of the world's top surf spot
- Lisbon Was Hit by One of the Most Powerful Earthquakes in European History. 9.0 magnitude
- Originated in Lisbon, Fado Music is an intangible Portuguese Cultural Heritage
- Though heavily involved in Atlantic Slave Trade, it was the 1st colonial power to abolish slavery.



Must try Portuguese Food

indus

periences!



Bacalhau Portuguese Cod Fish



Caldo Verde Soup



Grilled Sardines



Pastel de Nata



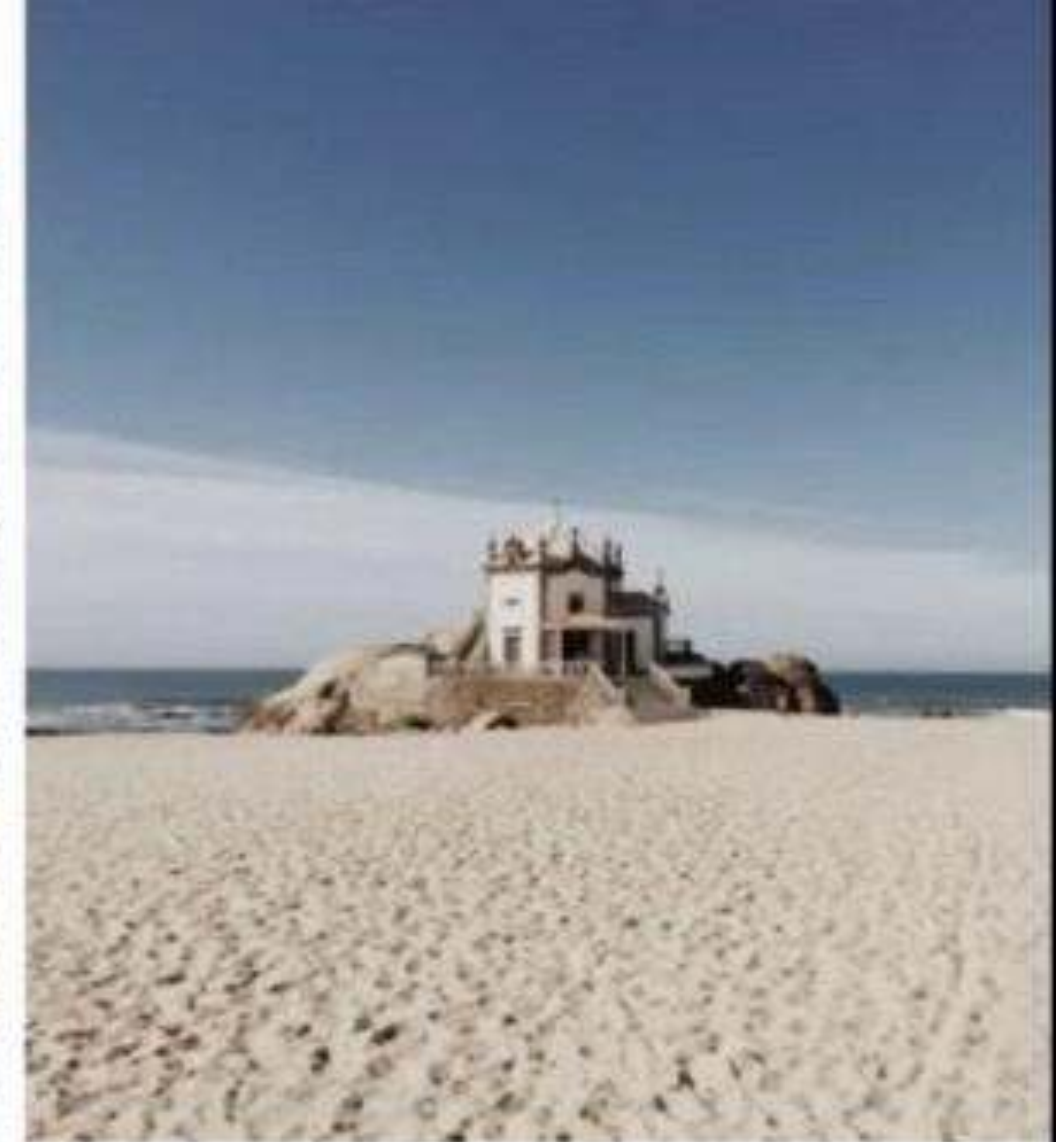
Francesinha Sandwich



Chicken Piri-Piri



Polvo à la Lagareiro

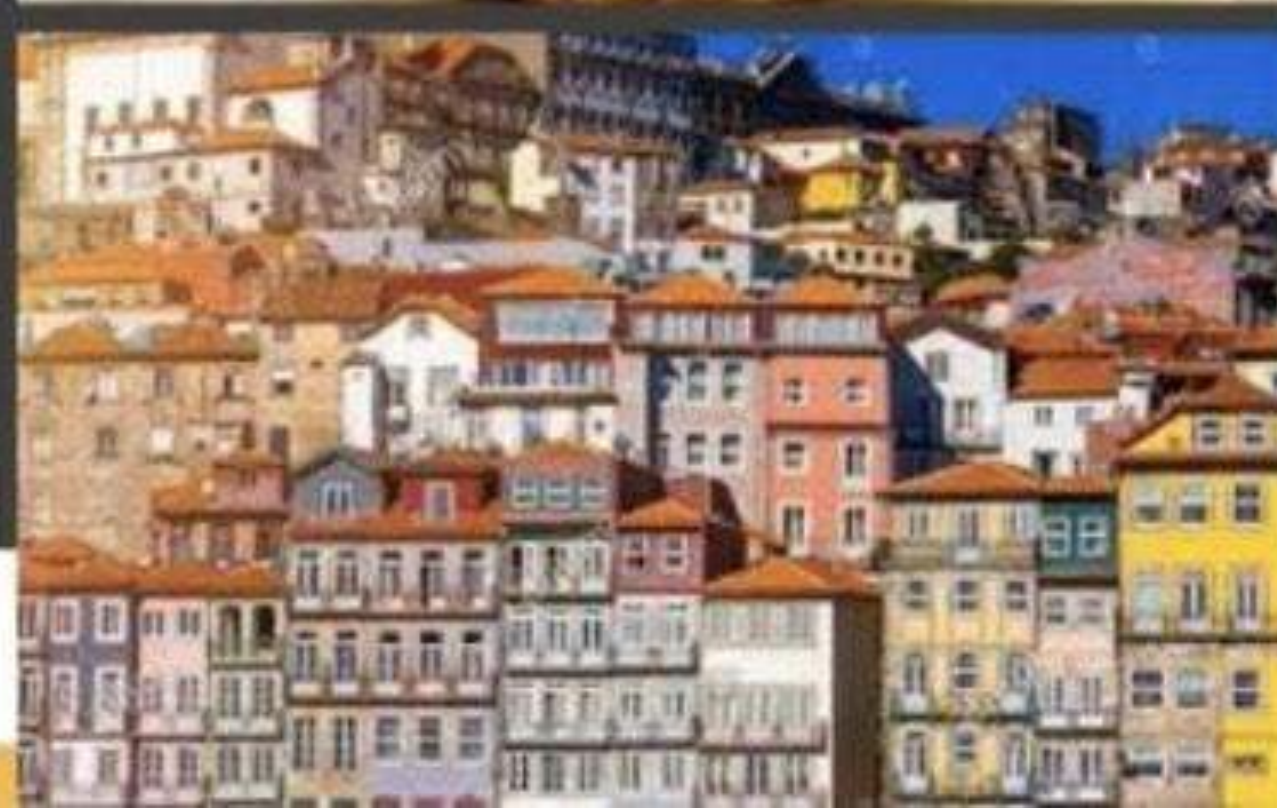


Portugal is known for

- Food – olives, cheeses, roast meats, fishes, breads
- Wine & Port – world famous Port
- Beaches – Algarve,
- Architecture & Design

And for

- **Lisbon – city of 7 hills**
- **Porto – architecture, historic center**
- **Soccer**
- **Pastel de Nata**





And also, for

- **Azulejo**
- **Cork – cork item**
- **Golf Courses**



Our Featured Product

DISCOVER CHARMING PORTUGAL

WITH LIGONIER VALLEY CHAMBER OF COMMERCE

DISCOVER BREATHTAKING CITYSCAPES, WORLD-FAMOUS CUISINE,
BEAUTIFUL BEACHES, AND LEGENDARY ATTRACTIONS WITH
THIS SMALL-GROUP TOUR OF PORTUGAL!

PITTSBURGH | LISBON | OBIDOS | NAZARÉ | BATALHA | COIMBRA
AVEIRO | PORTO | FATIMA | LISBON | PITTSBURGH

9 DAY TOUR

SEPTEMBER **2, 2023**

Price per person on double occupancy:

\$2949

Single Person Supplement:

\$399

Highlights



- Cobblestone streets of Lisbon & try a traditional Pastel de Nata
- Nazare, a Portuguese fishing village - Atlantic waves up to 100'
 - Monastery of Batalha, renowned masterpieces of Gothic architecture
 - Aveiro, the "Venice of Portugal" home to incredible canals
 - Porto, most-visited destinations in Europe
 - Sanctuary of Our Lady of Fatima,
 - A tapas tasting tour and Fado Show with dinner

Inclusion



- **International roundtrip flights from Pittsburgh.**
- **7 nights' accommodation on double occupancy basis at listed or similar hotels**
- **Daily breakfast**
- **Arrival and departure airport transfers**
- **Private transportation by deluxe AC vehicles**
- **Sightseeing as per the itinerary**
- **Gastronomic & Cultural Tour (Tapas tasting) in Lisbon**
- **Fado and Folklore Dinner**
- **Entrance fees as per the itinerary**
- **Service of English-speaking guide**
- **Air taxes and fuel surcharges**
- **All local applicable taxes – except local city taxes in Lisbon & Porto**

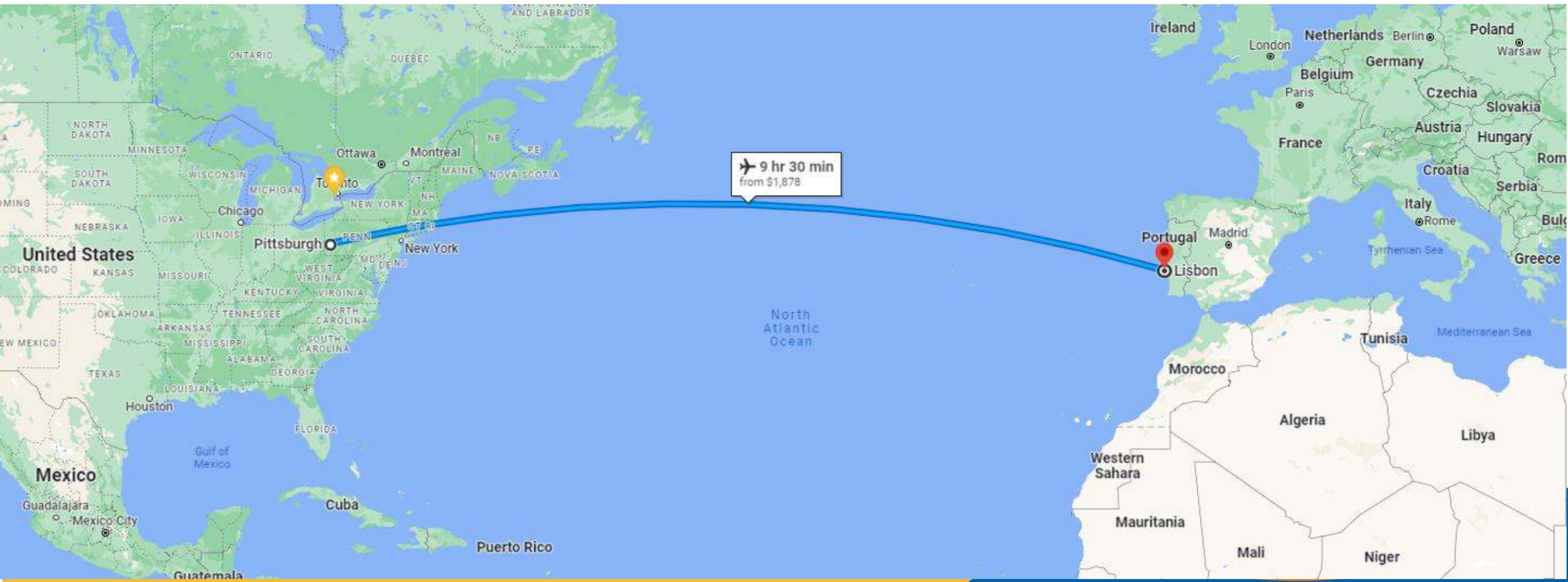
Exclusion

- **Items of personal nature, tips, and gratuities**
- **Local city taxes in Porto and Lisbon**
- **Luggage fees may apply and vary by the carrier**
- **Travel insurance**
- **Visa fees if applicable (not for US Citizens)**
- **Any other items not under inclusion**

The Flight - Day 1



a Direct Flight from Pittsburgh to Lisbon would have taken 9:30 Hrs
Flight will be fixed 90 days before departure – standard full service airline;
connecting flight



The Tour - Day 2
LISBON

- Lisbon Arrival
- Received by our representative
- Transfer & check-in at your hotel





The Tour Day 2 **LISBON**

- Hotel Tryp Caparica (or) Hotel Mercure Almada
- Rest of day at leisure

**Your home for 4 nights
i.e., Day 2 & 3
and
Day 7 & 8**



The Tour Day 3 **LISBON**



The Tour Day 3 **LISBON**



Late afternoon/ evening
Gastronomic & Cultural Tour
(Tapas Tasting)



The Tour - Day 4 **OBIDOS – NAZARE –** **BATALHA – FATIMA –** **COIMBRA**



- Breakfast & depart north to Obidos, a captivating city
- Continue to Nazare – fishing village – largest waves



The Tour - Day 4 **OBIDOS – NAZARE –** **BATALHA – FATIMA –** **COIMBRA**



- Continue to Batalha, Unesco World Heritage Santa Maria Monastery
- Last stop: Fatima, 1 of Christianity's most important pilgrimage site

The Tour - Day 4

Hotel Tryp Coimbra





The Tour - Day 5
COIMBRA - AVEIRO -
PORTO



Day 5 & 6

**Hotel Axis Porto - OR
Hotel Central Parque**

**Your home for 2 nights
Day 5 and 6**



The Tour - Day 6 **PORTO**

Fado and Folklore Dinner





The Tour - Day 7
PORTO- FATIMA -
LISBON



The Tour - Day 8 **LISBON**

Day at leisure – Do your own stuff in this beautiful city

**OR - Take one of the 2
Optional Tours**



**Optional Tour: ½ Day tour to
Sintra, Cascais and Estoril
Coast (Lunch Included) \$165
p/p**





The Tour - Day 8 **LISBON**

Optional Tour: Boat Tour in
Lisbon with Drinks and Snacks
\$105 p/p

- Day at leisure – Do your own stuff in this beautiful city
- OR - Take one of the 2 Optional Tours

The Tour

Day 9

**Transfer to Lisbon airport
for your flight back home**

LISBON – PITTSBURGH

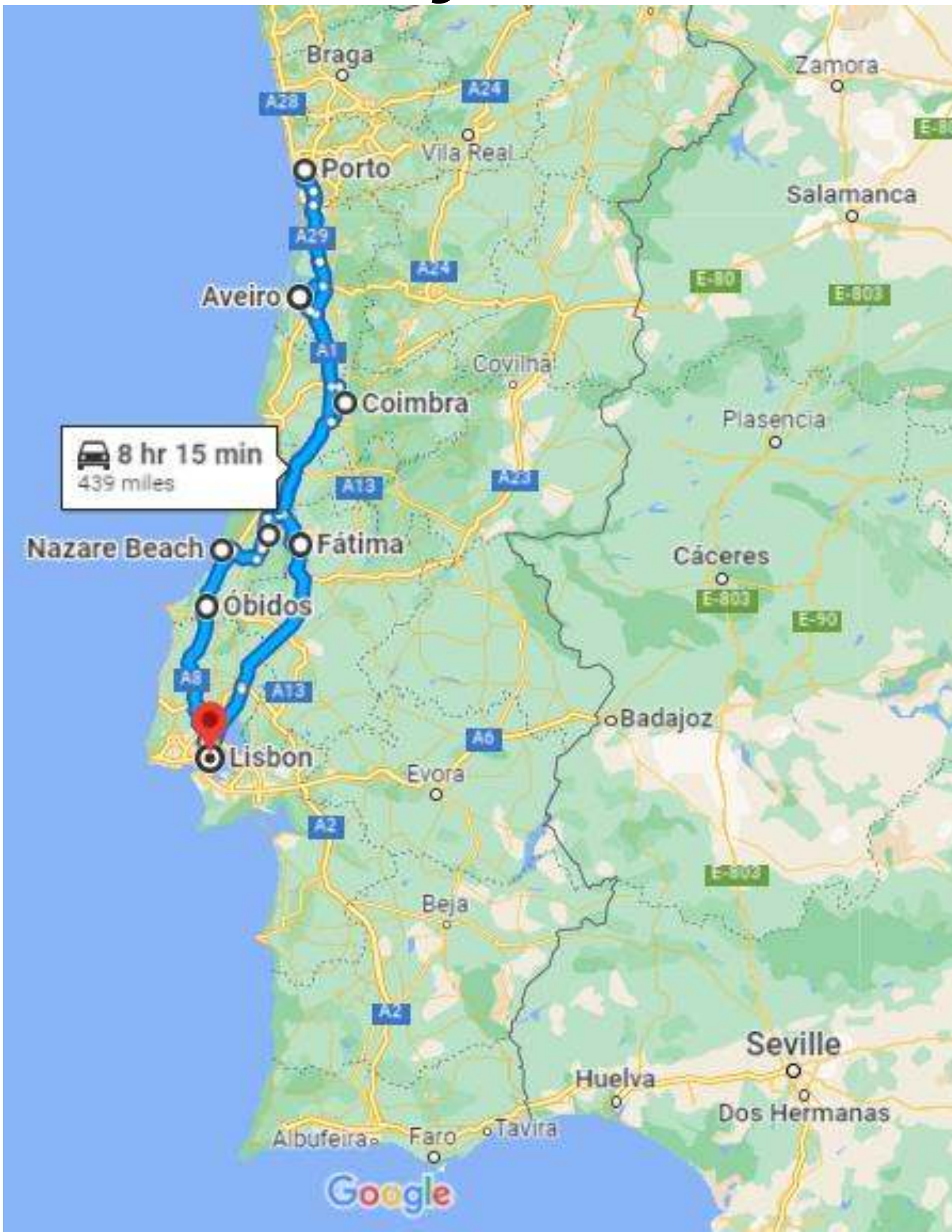


Welcome back home

Discover Charming Portugal



What did you cover



Lisbon: 2 + 2 Nights
Coimbra: 1 Night
Porto: 2 Nights

439 miles – 8h & 15mins

**LISBON – OBIDOS – NAZARÉ – BATALHA – COIMBRA –
AVEIRO – PORTO – FATIMA – LISBON**

Who is Indus Travel?



- ✓ Tour Group Company – Various group types
- ✓ Privately Owned Independent business – Quick decisions
- ✓ Expert advise from very knowledgeable team
- ✓ 22 years in business - established in 2001
- ✓ Genuine industry recognized consumer protection
- ✓ A+ rating on BBB
- ✓ REVIEWS.io – 4.8 out of 5-Stars at Google partner independent review site:

Read our 56 reviews



BETTER BUSINESS BUREAU
OF MAINLAND B.C.

BC Travel Agent / Wholesaler Registration #28570

Booking – Online Link



✓ Hold your booking today with deposit & pay balance by May 22, 2023

❖ Also online booking option available

: <https://www.indus.travel/tour/discover-charming-portugal-with-ligonier-valley-chamber/>

See full details of the tour

❖ Enter personal details. Name, DOB, Passport etc.

❖ Or if you prefer - fill a manual form

❖ Pay deposits & subsequent balance payment

❖ Dedicated consultant at our HO

○ – Aditya – aditya@industravels.biz - 1 866 978 2997 x 912

The screenshot displays the Indus Travel website interface for booking a tour. At the top, there are customer reviews and a 'BOOK NOW' button. Below this, a sidebar menu on the left lists options: OVERVIEW, PRICE & DATES, ITINERARY, ACCOMMODATION, BEFORE YOU BOOK, FAQ, and a prominent 'BOOK NOW!' button. The main content area is titled 'DISCOVER CHARMING PORTUGAL WITH LIGONIER VALLEY CHAMBER'. It includes a price breakdown, currency selection (USD/CAD), and a table for departure dates and prices. The table shows a departure on 02 Sep 2023 and a return on 10 Sep 2023, with a price of \$2949 per person. Below the table, there are links to 'OPTIONAL TOURS' and a section for 'OPTIONAL TOURS SELECTION' which lists a 'Half-Day tour to Sintra, Cascais and Estoril Coast (Lunch Included) with' for an additional \$165.

DEPART	RETURN	PITTSBURGH (PIT)	STATUS
02 Sep 2023	10 Sep 2023	\$2949 or from \$137/mo	BOOK NOW

OPTIONAL TOURS SELECTION	
Half-Day tour to Sintra, Cascais and Estoril Coast (Lunch Included) with	+ \$165

Local Currency

Euros

1US\$ = 0.93 Euros









1.07 US\$ = 1 Euro

(Exchange rates fluctuates)

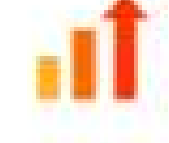
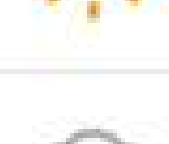



Weather – September – average

Porto Weather September Averages, Portugal

TEMPERATURE		19 °C	66 °F
HIGH TEMPERATURE		24 °C	75 °F
LOW TEMPERATURE		14 °C	57 °F
DAY TEMPERATURE		19.2 °C	67 °F
NIGHT TEMPERATURE		17.5 °C	64 °F
SUNSHINE HOURS		7 HOURS	
RAINFALL		60 MM	
RAINFALL DAYS		10 DAYS	

Lisbon Weather September Averages, Portugal

TEMPERATURE		23 °C	73 °F
HIGH TEMPERATURE		26.5 °C	80 °F
LOW TEMPERATURE		17.6 °C	64 °F
DAY TEMPERATURE		21.5 °C	71 °F
NIGHT TEMPERATURE		20.9 °C	70 °F
SUNSHINE HOURS		8 HOURS	
RAINFALL		32.9 MM	
RAINFALL DAYS		6 DAYS	
SEA TEMPERATURE		19.9 °C	68 °F

Passport, Visa & Insurance

Passports MUST BE valid for at least six months from date of return



Visa:

Not required for US Citizens

**Travel Insurance including
Trip Interruption
Highly Recommended**

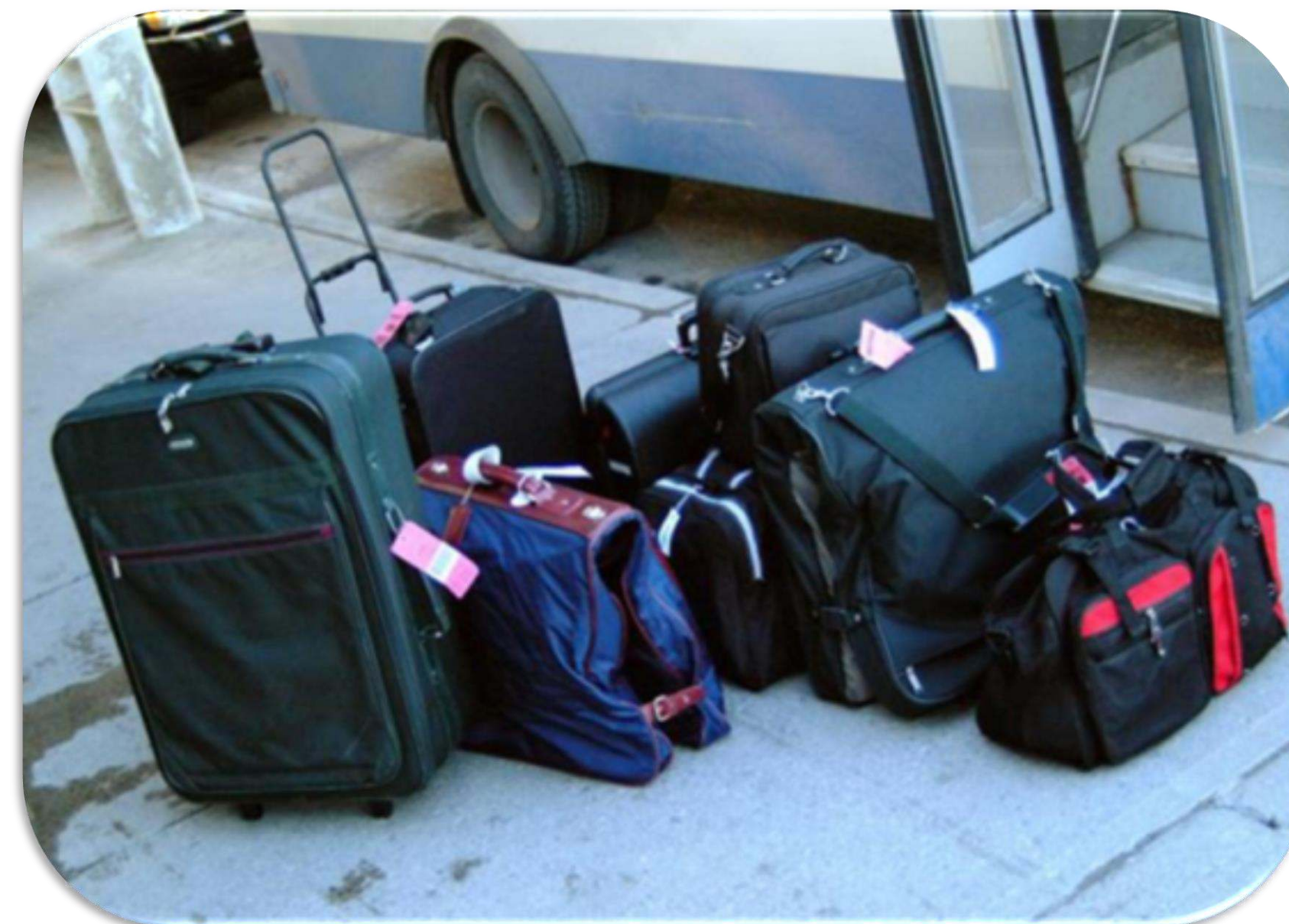
Health Concerns

- **Covid situation like most of the rest of the world.**
- **Vaccination, proof of recovery or PCR test results**
NOT REQUIRED

Luggage

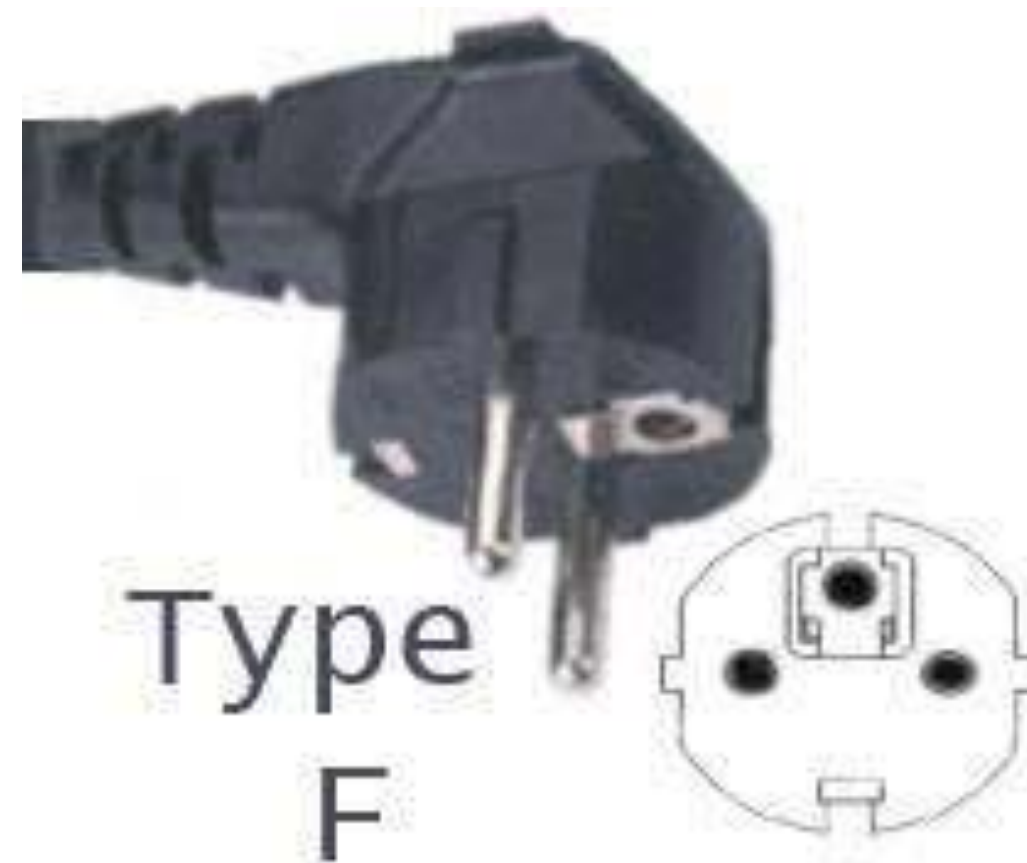
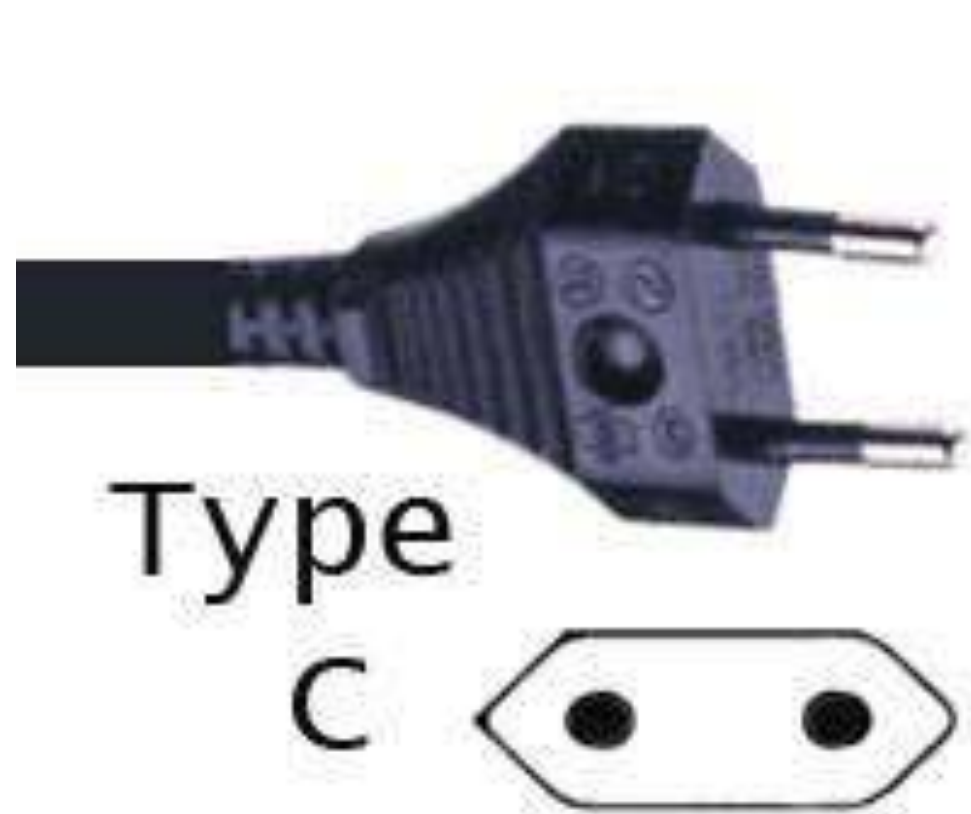
Generally - One piece 23kgs luggage and 1 carry-on.

Higher categories of seat selection may increase this allowance.



Electrical Appliances

230 V / 50 Hz / plug types(s): C, F



THIS FILM WAS ENTIRELY SHOT IN DECEMBER, DURING THE WINTER.

QUESTION & ANSWERS